



WINLAND ELECTRONICS, INC.

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IMPORTANT NOTICE

EnviroAlert enhancement available to address product display readings and potential unit lock-up in the field. May 26, 2006

Dear (Dealer),

Winland Electronics, Inc., recently identified interference issues with some installations of the EnviroAlert EA200 and EA400 that could affect the temperature or humidity readings and potentially cause the unit to lock up and become non-functional. We are writing you today to ask you to contact Winland for an important product enhancement to address this issue.

This notice affects all product shipped since August 2005. Units with a blue dot on the inside of the flip cover are not affected.

In some installations, where high levels of radio frequency (RF) interference or high stray transient voltage concentrations are present, the stray voltages may couple to any of the inputs or outputs connected to the EnviroAlert EA 200/400. This may cause the temperature / humidity reading to drift erratically and potentially drive the unit into a lock-up condition rendering it inoperative or causing false alarms.

Since the cause of these issues is unique to each installation, and therefore out of our control, not all units are affected. We have made modifications to enhance the immunity to this type of interference and the product now exceeds industry standards as well as the more stringent CE European standards.

Winland is advising that all dealers who have installed either one of these products contact Winland per the instructions below and obtain an updated circuit board (at no charge) to replace the circuit board in the field units. In addition, you will receive a \$20 rebate from Winland for each board replaced. This product enhancement offer will be available until September 30, 2006. Following this date, there will be a charge for the updated board and no rebate. (The terms of this rebate are subject to change without notice.)

Until you exchange the circuit boards, we advise you to confirm with your customers or by personal examination that their units are operating properly and ask your customers to test and monitor the unit's performance daily until the new circuit board is installed. A reminder -- it is important for the end user to test the system weekly, as stated in the owner's manual.

Again, not all installations will exhibit these issues. Our goal is to provide you with the highest possible level of product performance and reliability.

PC Board Exchange Instructions

1. Please contact Winland Electronics Customer Service, Monday through Friday between the hours of 7 a.m. and 6 p.m. CDT at 1-866-642-4110 or go to <http://www.winland.com/security/productenhancement.html> to complete a return form. Do not contact your distributor as Winland is handling this exchange directly.

If you call in, please be prepared to provide the following information:

- Company name and contact name
 - Business shipping address (no P.O. Box)
 - Phone number
 - E-mail address
 - Quantity of replacement boards needed for EA200 and EA400
 - Name of distributor unit was purchased from
 - How you were made aware of the exchange program
2. After receipt of the return form or called in information, Winland will ship you a new replacement board in a padded envelope. You will also receive instructions on how to properly replace the existing circuit board with the new circuit board supplied. When you have completed the replacement, you will then return the old circuit board in the original padded envelope and attach the return UPS shipping label supplied.

NOTE:

To qualify for the \$20 rebate, the quantity of returned boards must match the quantity of boards shipped to you. Please also note, you will be invoiced for any quantity of boards shipped that exceeds the quantity of boards returned.

We apologize for any inconvenience this may cause and thank you for your patience and assistance. Your customers' critical environments remain our highest priority.

Sincerely,

Paul Machacek
National Sales Manager
Security Products
Winland Electronics, Inc.